Sales & Marketing-CM 219, Eastern court Corporate Office, New Delhi-1 Tel No 23326544, Fax 23326545 ddg_sales@bsnl.co.in



No. 27-6/2014-S&M-CM/14

Dated: 10.10.2014

To

The Chief General Managers All Telecom Circles / Districts BSNL

Sub: Modification of the para- D (g) of section-2 of the CM-S&D Policy-2012

In view of clarification sought by some circles regarding participation of migrated franchisee in EOI for third territory, competent authority has approved the modification in the para-D (g) of section-2 of the CM-S&D Policy-2012 as given below:-

"Franchisees are allowed to migrate in all the existing territories (upto three territories) as per the procedure. In case the numbers of migrated territories are three then he can't participate in the EOI but can be given one look after territory depending on need. If he has migrated in two territories then he can participate for one more territory in the 2nd or subsequent round of EoI and can be given one look after territory as needed."

Circles are requested to customize the EOI document accordingly.

(Upendra Bakolia) Addl. GM(S&M-CM)